



P.O. Box 7147
Seminole, Florida 33775-7147
727-455-3628 (phone)
727-393-7144 (fax)
www.innergized.com
info@innergized.com

COACH YOUR TEAM TO SUPERCHARGED SUCCESS PROGRAM DESCRIPTION

Presenters: Marci Moore and Pam Williams
Title: Chief Innergy Officers
Company: Innergized!™, Inc.
Format: Conference breakout session or 90-minute to half/full day workshop

Today's managers are expected to do more and more while available resources continue to shrink. In this environment, it's difficult to find good people and even harder to retain them. To thrive, managers can adopt a coach approach to uncover the star players on their team and fully develop their skills and strengths. This interactive session, with personal stories, examples and audience participation, will introduce managers to essential coaching skills, help them develop a plan for integrating a coach approach with traditional management skills and give them solid ideas to supercharge team performance.

Marci and Pam use customized and humorous audience interaction, personal stories and real-life examples to create an inspiring and memorable learning experience for attendees.

Learning outcomes for session:

Following this presentation, participants will:

- ◆ Learn the critical importance of managing and coaching the “whole person.”
- ◆ Understand the value of adopting a coach approach to management.
- ◆ Learn to integrate essential coaching skills with traditional management skills.
- ◆ Create an action and accountability plan to *supercharge* their employees.
- ◆ Have more confidence in their ability to use coaching skills.

Discussion Points:

- ◆ Opening story/introduction
- ◆ Definition of a “*coach approach*” to management
- ◆ “*What, How and Who*:” managing and coaching the whole person
- ◆ How did YOUR mentor impact YOU? (*Interactive audience participation exercise*)
- ◆ The advantages of a *coach approach* to managing
- ◆ Critical coaching skills overview
- ◆ *Putting it into action*: group role play (*Interactive audience participation exercise*)
- ◆ Commitment to improving one coaching skill (*Interactive audience participation exercise*)

“Fantastic! The most valuable 1 ½ hours of this whole 7-day convention!” **Travis Johnson, Jellystone Park, Robert, Louisiana**