

---

## COACH YOUR TEAM TO SUPERCHARGED SUCCESS Learning Program for Managers

**Presenters:** Marci Moore and Pam Williams  
**Title:** Chief Innergy Officers  
**Company:** Innergized!

### Program Description:

**More powerful** than any obstacle in their way!  
**Faster** than today's rapid rate of change!  
Able to create breakthrough results **in a single bound!**

Today's managers are expected to put on their superhero capes and do more and more while available resources continue to shrink. In this environment, it's difficult to find good people and even harder to retain them. To thrive, managers can adopt a coach approach to uncover the superheroes on their team and fully develop their skills and strengths. This interactive session will introduce managers to twelve essential coaching skills, help them develop a plan for integrating a coach approach with traditional management skills and give them solid ideas to supercharge team performance.

Marci and Pam use customized and humorous audience interaction, personal stories, real-life examples and superhero themes to create an inspiring and memorable learning experience for attendees.

### Learning outcomes for session:

*Following this presentation, participants will:*

- ◆ Learn the critical importance of managing and coaching the "whole person."
- ◆ Understand the value of adopting a coach approach to management.
- ◆ Learn to integrate twelve essential coaching skills with traditional management skills.
- ◆ Create an action and accountability plan to *supercharge* their employees.
- ◆ Have more confidence in their ability to use coaching skills.

### Discussion Points:

- ◆ Definition of a "coach approach" to management
- ◆ "What, How and Who:" managing and coaching the whole person
- ◆ How did YOUR mentor impact YOU? (*Interactive audience participation exercise*)
- ◆ The advantages of a coach approach to managing
- ◆ Twelve critical coaching skills overview
- ◆ *Putting it into action:* group case study and role play (*Interactive audience participation exercise*)
- ◆ Commitment to improving one coaching skill (*Interactive audience participation exercise*)

*"Pam and Marci are dynamic and engaging presenters who clearly know their material well. Their presentation style is creative and effective and their material is right on target. I would highly recommend both Marci and Pam if you are looking to energize your workforce and ultimately increase productivity and quality."* - **Rich Neubert, Vice-President of Human Resources, Operation PAR, St. Petersburg, Florida**